

A G E N D A



Recommendation for Council Action (Purchasing)

Austin City Council	Item ID:	20706	Agenda Number	54.
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Meeting Date:	December 13, 2012
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Department:	Purchasing
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Subject

Authorize negotiation and execution of Amendments No. 14 and 15 to the contract with MOTOROLA SOLUTIONS, INC., by extending the contract term through 2020 and increasing the contract dollar amount to purchase equipment and services for the Greater Austin-Travis County Regional Radio System in an amount not to exceed \$42 million for a revised total contract amount not to exceed \$144,193,732.

Amount and Source of Funding

Funding in the amount of \$32 million is available in the 2012-2013 Capital Budget of Communications and Technology Management, Wireless Communication Services Division. Funding for the remaining 94 months of the proposed contract period is contingent upon available funding in future budgets.

Fiscal Note

A fiscal note is attached.

Purchasing Language:	Contract amendment.
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Prior Council Action:	11/30/00 – Approved original contract; 3/20/03 – Approved Amendment No. 3; 11/17/05 – Approved Amendment No. 4; 12/14/06 – Approved Amendment No. 6; 6/21/07 – Authorized grant application; 11/08/07 – Authorized award, negotiation, and execution of Amendment No. 7; 12/11/08 – Authorized award, negotiation, and execution of Amendment No. 9; 12/17/09 – Approved Amendment No. 10; 5/26/11 – Approved Amendment No. 12.
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For More Information:	Denise Lucas, Deputy Purchasing Officer
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Boards and Commission Action:	
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MBE / WBE:	
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Related Items:	This contract was awarded in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting
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opportunities were identified; therefore no goals were established for this contract.

Additional Backup Information

Construction of the Greater Austin-Travis County Regional Radio System (GATRRS) began in 2001. Infrastructure equipment purchased early in the last decade has now passed the ten-year mark of its service life. All of these items – microwave radios, antenna systems, voice radio repeaters, dispatch consoles – are approaching obsolescence, with dates announced for end-of-manufacture and end-of-support. From 2013 through 2018, these major component groups must be replaced to keep the GATRRS system functional and reliable. A formal, finalized cost proposal has been received from Motorola. Total project funding in the amount of \$32 million was requested and approved in CTM's FY13 budget. The project is scheduled to start in FY13 and be completed in FY18.

Contract amendment No. 14 will allow for the purchase of equipment and services to complete the \$32 million critical replacement project over the next six years, at an authorized rate of \$5,333,333.00 per year. Contract amendment No. 15 will allow for additional contractual spending authority for the continued purchase of new and replacement radios, dispatch consoles, and related equipment for City departments and also extends the contract, currently authorized through December 18, 2015, an additional five years, through December, 2020, so that the City may continue to take advantage of the discount pricing structure negotiated with Motorola at the contract's inception in 2000.

Motorola is committed to voluntarily complying with the MBE /WBE Procurement Program through good faith efforts to achieve a goal of 10% for Minority-Owned Business Enterprise (MBE) and 10% Women-Owned Business Enterprise (WBE). Motorola intends to utilize RZ Communications for MBE and Consolidated Telecom Services for WBE. Thus far, Motorola has achieved overall subcontracting participation of 5.80% MBE and 4.44% WBE.

Motorola is the only vendor the City can use to supply the necessary equipment and components for this system because the configurations and equipment are proprietary to the selected manufacturer and competing products are not compatible.

CONTRACT SUMMARY

Term	Contract Amount for the Term	Total Contract Amount
Original Contract	\$73,962,244	\$73,962,244
Amendment No. 1: Changed contract language; no cost impact.	NA	
Amendment No. 2: Changed contract language. No cost impact.	NA	
Amendment No. 3: Increased the contract to upgrade the radio system infrastructure.	\$4,385,132	\$78,347,376
Amendment No. 4: Increased the contract to upgrade the radio system operating software.	\$8,056,000	\$86,403,376
Amendment No. 5: Incorporate documents regarding extension of system into Williamson County, revise project timeline. No cost impact.	NA	

Amendment No. 6: Increased the contract for the purchase of add-on radio equipment and services; extend the discount structure through 2015.	\$1,789,098	\$88,192,474
Amendment No. 7: Increase the contract to expand infrastructure and subscriber equipment to Bastrop County and the City of Lockhart for the RRS and add spending authority for the purchase of add-on radios and related equipment and services for City departments.	\$8,380,458	\$96,572,932
Amendment No. 8: Modified the project schedule and payment terms. No cost impact.	NA	
Amendment No. 9: Increase the contract in an amount not to exceed \$1,271,000 for the purchase of subscriber radio equipment, add-on radios for new positions and new vehicles, budgeted system upgrades, replacement units, and related equipment and services for City departments.	\$1,271,000	\$97,843,932
Amendment No. 10: Increase the contract in an amount not to exceed \$1,056,800 for the purchase of subscriber radio equipment and licenses.	\$1,056,800	\$98,900,732
Amendment No. 11: Add new model radios to the existing contract. No cost impact.	NA	\$98,900,732
Amendment No. 12: Infrastructure upgrade, additional equipment and services.	\$3,293,000	\$102,193,732
Amendment No. 13: Trade-in of radio equipment.	No additional funding required	\$102,193,732
Proposed Amendment No. 14: Infrastructure critical replacement, FY13 through FY18.	\$32,000,000	\$134,193,732
Proposed Amendment No. 15: Additional equipment and services; extend discount pricing structure through 2020.	\$10,000,000	\$144,193,732

